# Turn your CRAFT PASSION into an ONLINE BUSINESS with



### The Craft Business Curriculum

Craft Entrepreneurship classes are taught by successful online craft sellers who coach and support participants through every aspect of setting up their online shops.

#### You will Learn to:

- Make your own Etsy shop to earn income
- Develop your brand
- Promote your products and business on social media
- Create product photographs and descriptions
- Handle product pricing, shipping, and customer service
- Track expenses and manage growth
- To minimize startup costs, students will be given the opportunity to list 20 items for sale for free on Etsy.com

## **Eligibility Requirements:**

- Have at least one handmade craft item ready to sell, and an idea for a related lines of products
- Commit to attending all sessions
- Reside in the City of Albany
- Have never made any sales on Etsy.com (it is possible to have a store on Etsy.com, but have never made sales)
- Have a credit card and checking account (necessary for sales transactions)
- Have regular access to a computer with an Internet connection, such as the public computers at Albany Public Library

## How to Apply:

- Please complete the <u>online application</u>: fill out the form and email two photos of your craft product and a short paragraph describing what you make and the materials you use (see question 25).
- Once our library staff has received your completed application, they will contact you with registration information. Class size is limited to 16 participants.

For more information:
<a href="mailto:albanymade@albanypubliclibrary.org">albanymade@albanypubliclibrary.org</a>

